# Desh-Videsh Media Group

Presents

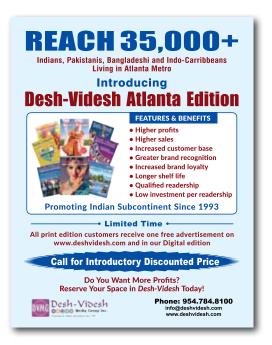
# Desh-Videsh Atlanta Edition



The Key to Your Business Success

## Mission

To serve and support members of the Indian sub-continent community with an inspirational and educational magazine and to empower readers with an awareness of local, national and international news, events, and social happenings.



Desh-Videsh Atlanta Edition, first published in 1993, is a community magazine geared towards the interests of the South Asians living in Florida, Georgia, Washington DC, Virginia, Maryland, North Carolina and South Carolina. As South Asians living in the United States, we know how challenging it is to continue traditions so far away from the land in which you grew up. Keeping these traditions alive and instilling our children with a sense of cultural awareness are important issues that face our community. At Desh-Videsh Atlanta Edition, we strive to play a role in bringing our traditions to the forefront. We have made it a point to create an upbeat publication, one that highlights the positive aspects of our community. Focusing our attention only on the positives has become a cornerstone of our magazine, and we pledge to continue to do so.

#### The Key to a Successful Business

The question is never "Should I advertise? Will it be beneficial for my business?" but instead it should be "Where do I advertise?" Desh-Videsh Atlanta Edition understands that advertising is probably a central component to running your business. With a longer shelf-life than traditional newspapers and radio programs, the magazine format allows your advertising dollar to go even further than with other means of advertising.

So, why Desh-Videsh Atlanta Edition? As an advertiser, you can be sure your message will be received by a growing audience, one that is firmly rooted in a sense of community, traditions, and the positive aspects of life. We know that community matters, and we know that you can greatly benefit from the myriad of individuals that make up our readership. As the largest South Asian magazine in the Southeast US covering Florida, Georgia, Washington DC, Virginia, Maryland, North Carolina and South Carolina, we reach a wide audience of over 75,000 Indians, Pakistanis, Bangladeshi, and Indo-Caribbeans.

As proof of the substantial benefit to businesses by advertising in Desh-Videsh Atlanta Edition, we have clients that have continuously advertised in our magazine since its inception.

Desh-Videsh Atlanta Edition's colorful and glossy pages sets it apart from other magazines, and puts it in a class of its own. Every month, our readers look forward to receiving their copy of Desh-Videsh Atlanta Edition for its interesting articles and other valuable information. The magazine has something for every member of the family.

#### Advertising and marketing has changed forever...

What worked in the past is not working today. Savvy marketers are quickly realizing that a multi-channel approach works best. Savvy marketers like you have probably noted that reaching your target audience is not as easy as it used to be; they are more mobile and are doing more research, so they are better informed. As you may have experienced, it's a bit of a puzzle. But there is a key piece that can put you ahead of the competition.

What is the missing piece of the puzzle? If you can acquire the missing piece, you can develop a marketing campaign that will work in today's challenging environment. Desh-Videsh Media Group has always been on the cutting edge.



We have the missing piece of the puzzle and the expertise to help you incorporate it into your existing marketing campaigns to help you reach the South Asians living in Florida, Georgia, Washington DC, Virginia, Maryland, North Carolina and South Carolina.

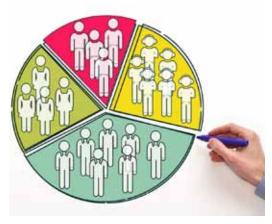
## **Target Audience**

Our readers are comprised of one of the fastest growing immigrant communities in the United States. While the Asian population is comprised of many different nationalities, Asian Indians are the second largest group behind the Chinese. The number of Asian Indians grew by nearly 105.9% between 1990 and 2000. As one of the largest immigrant groups in the U.S. and with an estimated population of over 2.3 million in 2005, Asian Indians exert significant influence in the U.S. economy in a variety of ways. Considering the size of the population And income figure, it is estimated that the annual buying power of Indian-Americans in the United States is Around \$50 billion Dollars annually.

### **Fast Facts about Indian American population:**

- Indian Americans have a median age of 30, which is 5 years younger than the national median age of 35.
- \* 71% of Indian American households are maintained by married couples.
- The highest percentages of Indian Americans are between the ages of 20 and 54.
- Nearly 64% of Indian Americans hold a Bachelor's degree. Nearly 40% of Indian Americans hold a Master's degree.
- ❖ 79%, Indian Americans have the highest labor force participation rates.
- Nearly 60% of Indian Americans have management, professional and related jobs, making them the highest percentage in the labor force.
- ❖ The median family income for Indian Americans in 2000 was \$70,708.
- Nearly 47% of Indian Americans own a home
  - \* Source: US Census Bureau, "We the People: Asians in the United States," Census 2000 Special Report, December 2004. Special Report, December 2004.

## **Demographics**



Incomes		Age	
33%	More than \$80,000/year	1%	65 & Over
18%	Between \$65—\$80k	5%	55—64
14%	Between \$50—\$65k	28%	45—54
23%	Between \$35—\$50k	32%	35—44
7%	Between \$20—\$35k	28%	25—35
5%	Less than \$20,000	6%	19—24

#### Education

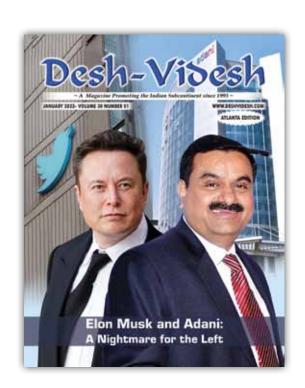
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9%	Ph.D.	41%	In the Last Year		
46%	Master's Degree	42%	1—2 Years		
37%	Bachelor's Degree	10%	2—5 Years		
8%	High School	7%	Never		

Travel (Ahroad)

# **Advertising Effectiveness Rankings Summary**

Shows	9.2	A
Referrals	7.7	В
Magazine	7	В
Direct Mail	5.1	C
Radio / Television	4.5	C
Web Advertising	3.1	D
Yellow pages - Online	1.2	F-
Newspaper	1.2	F
Yellow pages - Printed	1	F

<sup>\*</sup>Source; How To Double Your Wedding Business by Chris Evans

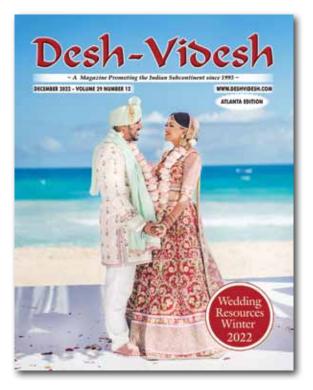




#### **Editorial Calendar**

Each month, we strive to publish articles on topics of interest to our readers as well as issues concerning the community. In 2022, Desh-Videsh presented readers with a variety of special issues focused on the needs of our community such as Indian wedding resources, travel to India, immigration issues, education issues, and much more.

#### **Wedding Resource Special Edition**



The Desh-Videsh Atlanta Edition wedding resource issues are the most read issues among all the issues. They are designed to better acquaint prospective brides with wedding professionals. The creative articles, pictorials, wedding stories, resource directory and innovative ideas will further optimize your advertising potential. With an unparalleled reputation in quality and customer service for over eighteen years, Desh-Videsh Media Group is committed to meeting all your advertising needs.

Available at no cost in a wide variety of locations, multiple bridal shows, direct mail to subscribers and sold through multiple websites and national bookstores, our advertisers are afforded a unique opportunity for increased brand awareness potential. Our broad circulation and competitive rates provide wedding professionals with infinite possibilities. Advertisements

can be found from anywhere in the world, and with many of our readers attempting to plan a wedding long distance, there may be no other way to find your company than through Desh-Videsh Atlanta Edition. Advertise with a recognized name in the South Asian industry and increase your visibility.

Edition	Story Material Due	Artwork Due
March	January 15th	February 5th
June	April 15th	May 5th
September	July15th	August 5th
December	October 15th	November 5th

Desh-Videsh Media Group has been the premier resource for couples selecting wedding professionals and services since 1993 and it is more affordable than any other wedding website, newspaper or magazine! Desh-Videsh Media Group has grown to be the largest complete marketing program for advertisers reaching South Asian brides.

With a print circulation of 35,000 copies and hundreds of bride registrations per month on our website, Desh-Videsh Media Group provides your business with maximum exposure amongst discriminating South Asian Brides. We know successful businesses understand the importance of a broad media approach to reach the maximum number of consumers and that is exactly what we offer.

Desh-Videsh Media Group offers you a fully integrated marketing program that targets brides in four different ways to drive more business to you. It has an innovative cross-marketing approach that combines print magazine, website, direct marketing lead lists and blast e-mail capabilities.

Our media synergy approach offers our advertisers maximum exposure to South Asian brides. Think of our program as a roadmap to success — and to growing your wedding business.

Our goal is to inspire brides from within the pages of our magazine so we can bring together a powerful ensemble of luxury experience while also engaging the dreamer and the romantic.



### What Our Advertisers are Saying

Love Raj and ARUNA! Super great people to work with. They always bring me amazing clients. Could not ask for a better partnership. They are the best.

#### Michele Renee The Studio

"Desh-Videsh Atlanta Edition – is a gorgeous publication! It's no wonder why it is the most popular South Asian publication in the Southeast. We have been an advertiser for several years and we are confident in the service they provide and the return we get back. We strongly recommend advertising in Desh-Videsh Atlanta Edition!'

#### **Amish Thakkar (Fine Art Production LLC)**

Desh-Videsh Atlanta Edition – Wedding Issue is a publication that understands a wedding should be as unforgettably unique as the couple getting married.

#### Seema Samji (Zamana Life style)

"Desh-Videsh Atlanta Edition – is one of the best put together magazines in the industry. The organized layout and wonderful design aspects of the magazine make it simply stunning. It keeps readers coming back for more and keeping the magazine. Our company has done extremely well with our advertisements. Many brides come to us saying they saw our ad in Desh-Videsh Atlanta Edition."

Remmal Patel (Occasions by Shangrila)

We are one of the Largest Indian Magazines covering a varied audience of over 35,000 Indians, Pakistanis, Bangladeshi, and Indo-Caribbeans living in the Atlanta-Metro

### What our readers are Saying

After years of teaching, I found myself working as an editor for several books and journals. Because it is the best written, edited, and printed Heathen publication now available, I strongly endorse Desh-Videsh Magazine to all my friends and family. Excellent in every way: writing, presentation, visuals, paper, printing, and overall quality; highly recommended. Keeping up such a high-quality publication is something I urge everyone to do. It's easy, again; just take my advice and SUBSCRIBE! The all-caps expression is a thumbs-up cheer, not an actual yell.

**Prof. Amit Bhat** 

"I appreciate the magazine you sent. You do an excellent job of making it happen. It's stunningly beautiful. The articles are excellent, well-written, and helpful; they add a level of complexity to the site that I appreciate."

Dipika Rao

Kudos to Desh-Videsh for publishing Desh-Videsh Atlanta edition. The magazine has covered a vast range of topics for the Atlanta readers ranging from Diwali celebration editorial, entertainment, Atlanta current events, travel, immigration, Indian culinary, discussion on current topics, youth, and children related events. It is for the first time in Atlanta's history that a magazine without negativity, impartiality, and biased reporting is getting published. The editors have followed strict editorial norms of fact checking before publishing any news or articles."

Dhirubhai Shah

Desh-Videsh is a great magazine that incorporates raising awareness towards many different issues that we need to focus on in our community!

Shivani Patel

"I was married in August 2010 at the Hilton. I relied on your magazine for inspiration and advice throughout my planning process. Most of the vendors I choose from your magazine did an amazing job, making my wedding day absolutely wonderful!"

Amrita Desai

I am getting married in August of this year. You just cut my work in half. I loved the personal stories. Wedding Vendor Directory is going to be very handy. It seems like I am going to carry this issue for next five months in my car.

Anita Bhasker, Atlanta

"Thank you for making our job so easy for our daughter's wedding. We used your wedding issue as a shopping guide."

Ravi Nathan, Miami

"I was married in August 2010 at the Hilton. I relied on your magazine for inspiration and advice throughout my planning process. Most of the vendors I choose from your magazine did an amazing job, making my wedding day absolutely wonderful!"

Amrita Desai

#### **Partnership Benefits**



By advertising with Desh-Videsh Atlanta Edition, you have the opportunity to develop a strong partnership with a community based magazine thus giving your business access to a growing, intelligent, and powerful readership base. The opportunity to expand brand awareness within this community will lead to many advantages for your business.

#### **Features & Benefits**

- Higher profits
- Higher sales
- Increased customer base
- Greater brand recognition

- Increased brand loyalty
- Longer shelf life
- Qualified readership
- Low investment per readership

# Do You Want More Profits? Reserve Your Space in the Desh-Videsh Atlanta Edition Today!



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